

The Cantrell Report

Pertinent Information for Apartment Owners April 1, 2013

JOB	GROWTH 1	Area New Jobs	1 Mo	6 Mo	12 Mo
		Estimate	End 2/28	End 2/28	End 2/28
	Š	Dallas/Plano/Irving	14,500	13,790	72,200
	GF	Fort Worth/Arlington	8,900	15,700	36,700
			23,400	29,490	108,900
NTEREST	RATES ₂	Rates		END 3/31	Yr. Ago
		10 Year Treasury		1.86%	2.22%
		11th District COFI		0.96%	1.22%
Ę	RA	1 Mo. LIBOR		0.20%	0.24%
		Spreads over the above indexes have been increasing as rates have decreased. Best all in rates for the best properties are around 3.75%.			
SUPPLY/	DEMAND ₃	Units Added/ Absorbed	6 Mo End 3/31	12 Mo End 3/31	24 Mo End 3/31
		Dallas County	Liiu 3/31	Liiu 3/31	Liiu 3/31
		Added Added	4,866	7,758	13,360
		Absorbed	5,073	8,369	17,343
		Tarrant County	-,-	-,	,
		Added	2,776	4,645	7,318
		Absorbed	2,731	4,731	9,953
OCCUPANCY	RATES ₃	Dallas County	3/31/2013		12 Mo Ago
		2000's	89.8%	91.1%	91.8%
		1990's	94.9%	95.0%	94.8%
		1980's	93.3%	92.2%	92.2%
		1970's or Older	90.2%	90.0%	89.1%
		Tarrant County	00.70/	00.50/	00.00/
		2000's 1990's	92.7% 94.4%	93.5% 94.6%	93.9% 94.9%
		1980's	93.7%	93.2%	92.9%
		1970's or Older	89.1%	88.8%	88.3%
RENTAL	RATES 3	Dallas County 2000's	3/31/2013 \$1,244	6 Mo Ago \$1,240	12 Mo Ago \$1,215
		1990's	\$1,244	\$1,086	\$1,074
		1980's	\$688	\$678	\$661
		1970's or Older	\$675	\$668	\$655
		Tarrant County	•		·
	œ	2000's	\$1,037	\$1,018	\$1,006
		1990's	\$967	\$945	\$939
		1980's	\$658	\$648	\$630
		1970's or Older	\$608	\$600	\$582
HISTORICAL	JOB GROWTH	Average year change of 1 Texas Workforce Commission the combined DFW MSA's 2 Banxquote.com			
		2007 82,200	3 ALNsys.com - Rental rates are		
		2007 02,200	after conce		
		2009 (94,900)	Approx. 25% of 70's or older		
		2010 50,800	are all bills p	oaid.	
		2011 51,200			

How North Texas' real estate market will be impacted by sequestration.

Candace Carlisle
Dallas Business Journal

North Texas' real estate industry could see little impact from the sequestration, but questions still loom on how the federal spending cuts could impact large real estate plays in the

Those plays: A \$160 million new regional office for the Federal Aviation Administration, which recently announced it could furlough workers during the sequestration, and the newly opened regional U.S. Patent Office in downtown Dallas.

The FAA regional office is scheduled to break ground this spring in north Fort Worth. Hillwood is the developer. Interview requests to the <u>General Services Administration</u>, which puts together real estate for federal agencies, were referred to the government's <u>Office of Management and Budget</u>. FAA spokesman <u>Lynn Lunsford</u> said he couldn't imagine the FAA lease would be impacted by the cuts, but said the General Services Administration would make that call.

The Office of Management and Budget did not immediately respond to my interview request Thursday afternoon. Along with the federal agency offices, Lockheed Martin Aeronautics (NYSE: LMT) in Fort Worth, Raytheon (NYSE: RTN) in McKinney, or really any company supplying the government could take a hit, said Randy Garrett, a principal at Transwestern.

Beyond those companies doing direct deals with the federal government, North Texas' real estate industry would see little impact from sequestration, he said.

"The decision makers in North Texas are now somewhat familiar with the varying aspects of the different financial cliffs that have come and gone over the past several months," Garrett said. "Because the Dallas-Fort Worth area is not extremely reliant on the U.S. government for office space in various programs."

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