

The Cantrell Report

Pertinent Information for Apartment Owners February 2020

	1	Area New Jobs	1 Mo	6 Mo	12 Mo
JOB	GROWTH	Estimate	End 12/31	End 12/31	End 12/31
		Dallas/Plano/Irving	20,900	67,800	98,900
		Fort Worth/Arlington	<u>15,000</u>	23,300	24,500
			35,900	91,100	123,400
INTEREST	RATES 2	Rates		END 1/31	Yr. Ago
		10 Year Treasury		1.57%	2.63%
		11th District COFI 1 Mo. LIBOR		1.04% 1.65%	1.06% 2.50%
		I WO. LIBOR		1.05%	2.30%
SUPPLY/	DEMAND 3	Units Added/	6 Mo	12 Mo	24 Mo
		Absorbed	End 1/31	End 11/31	End 1/31
		Dallas County			
		Added	6,965	11,801	24,015
		Absorbed	2,569	10,004	22,365
		Tarrant County Added	2,620	5,706	13,620
		Absorbed	1,684	5,896	12,011
		Dallas County	1/31/2020		12 Mo Ago
OCCUPANCY	RATES 3	2010's	81.0%	82.2%	79.9%
		2000's	93.4%	94.0%	93.4%
		1990's	94.5%	95.1%	94.5%
		1980's	92.8%	94.0%	93.5%
		1970's or Older	92.9%	93.4%	92.6%
		Tarrant County			
	2	2010's	80.5%	77.8%	73.6%
		2000's	93.6%	94.0%	94.4%
		1990's	93.9%	95.0%	95.0%
		1980's	93.1%	94.2%	93.6%
		1970's or Older	90.7%	91.1%	90.7%
RENTAL	RATES 3	Dallas County 2010's	1/31/2020 \$1,605	\$1,611	12 Mo Ago \$1,583
		2000's	\$1,003 \$1,438		\$1,303
		1990's	\$1,352	\$1,354	\$1,312
		1980's	\$992	\$994	\$963
		1970's or Older	\$955	\$947	\$924
		Tarrant County			
		2010's	\$1,387	\$1,409	\$1,386
		2000's	\$1,249	\$1,266	\$1,233
		1990's 1980's	\$1,226 \$977	\$1,237 \$970	\$1,227 \$941
		1970's or Older	\$910	\$907	\$883
HISTORICAL	JOB GROWTH	Average year change of	Ţ3.0	4001	4000
		the combined DFW MSA's			
		2018 102,200 2017 91,700	1 Texas Workforce Commission		
		2017 91,700 2016 120,500	Banxquote.com ALNsys.com - Rental rates are		
		2015 98,700 2014 132,000	after concessions.		
		2014 132,000 2013 95,600	Approximately 25% of 70's or older are all bills paid		

D-FW leads in apartment openings

New supply of rental units will far outrank No. 2 market LA 17 Jan 2020

By STEVE BROWN Real Estate Editor

New apartments for lease in Dallas Fort Worth include the Novel Deep Ellum on Canton Street in Dallas.

Dallas Fort Worth is headed for another year of near record apartment openings — more than any other metro area in the country.

Almost 26,000 new apartments are set to open in North Texas this year, 14% more than in 2019, according to a new report from Richardson based Realpage.

DFW'S new apartment supply will far outrank No. 2 market Los Angeles, which is expecting 17,582 new rental units to open this year.

Nationwide, Realpage is forecasting that 370,942 new apartments will hit the market — 50% more than in 2019. That could create problems in some markets.

"Developers have struggled to produce enough new housing to meet demand in recent years," Greg Willett, chief economist at Realpage, said in the new report. "However, the volume of apartments on the way in 2020 certainly could test the market's ability to absorb a big block of additional units in a short time frame.

"The big jump in deliveries during 2020 means it's likely that occupancy will slip a little from 2019's record level," Willett said. "Pricing concessions, including periods of free rent, should be common at the new properties building an initial base of residents. Rent growth should slow for existing luxury projects in neighborhoods where construction is heaviest."

In 2019, developers opened 22,688 new apartments in North Texas. It was the third year in a row that DFW had the most new rental units.

So far, there's no sign of a slowdown in multifamily building in DFW, with dozens more projects in the works. At the start of 2020, almost 43,000 rental units were under construction in North Texas, according to Realpage.

Apartment rents in the area were up about 3% year over year in the fourth quarter to a record \$1,175 a month. DFW'S average rents are still below the nationwide average of \$1,414, Realpage reports.

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