

The Cantrell Report

Pertinent Information for Apartment Owners May 1, 2014

BOL	GROWTH 1	Area New Jobs	1 Mo	12	Мо	
		Estimate	End 3/31	End	End 3/31	
		Dallas/Plano/Irving	18,100		72,600	
		Fort Worth/Arlington	3,800	20,		
		3	21,900	92,		
		Rates		END 4/30	Yr. Ago	
INTEREST		10 Year Treasury		2.63%	1.66%	
		11th District COFI		0.71%	0.99%	
		1 Mo. LIBOR		0.15%	0.20%	
		Spreads over the above inde		•		
		decreased. Best all in rates for the best properties are around 3.75%.				
SUPPLY/	DEMAND ₃	Units Added/	6 Mo	12 Mo	24 Mo	
		Absorbed	End 4/30	End 4/30	End 4/30	
		Dallas County				
		Added	3,002	7,116	14,254	
		Absorbed	2,686	6,043	14,217	
		Tarrant County	1 166	1 021	6.050	
		Added Absorbed	1,166 1,815	1,831 2,910	6,959 7,918	
				•		
OCCUPANCY	RATES ₃	<u>Dallas County</u> 2000's	4/30/2014 86.9%	6 Mo Ago 88.0%	12 Mo Ago 89.6%	
		1990's	95.4%	94.9%	95.1%	
		1980's	94.0%	93.6%	93.9%	
		1970's or Older	91.7%	91.5%	90.6%	
		Tarrant County	91.770	91.570	90.076	
		2000's	92.0%	92.3%	90.6%	
		1990's	94.6%	93.8%	94.3%	
		1980's	94.3%	93.4%	93.8%	
		1970's or Older	90.9%	90.7%	90.3%	
	RATES 3	Dallas County	4/30/2014	6 Mo Ago	12 Mo Ago	
		2000's	\$1,257	\$1,255	\$1,255	
		1990's	\$1,115	\$1,126	\$1,116	
닏		1980's	\$729	\$713	\$696	
Ę		1970's or Older	\$706	\$695	\$675	
REN		Tarrant County				
		2000's	\$1,070	\$1,061	\$1,041	
		1990's	\$988	\$968	\$966	
		1980's 1970's or Older	\$694 \$641	\$680 \$625	\$665 \$615	
			1		·	
HISTORICAL	JOB GROWTH	Average year change of 1 Texas Workforce Commission the combined DFW MSA's 2 Banxquote.com				
		2007 82,200	3 ALNsys.com - Rental rates are			
		2008 2,500	after conces			
		2009 (94,900)	Approx. 25%	of 70's or old	ler	
		2010 50,800	are all bills paid.			
		2011 51,200				
		2012 79,200				

Commercial real estate forecasters see continued U.S. growth

By STEVE BROWN

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Top real estate economists expect that commercial property transactions will rise over the next two years to levels not seen since before the recession – exceeding the volumes hit in 2006.

Total transaction volume will reach \$430 billion by 2016, according to a new forecast by the Urban Land Institute and Ernst & Young. The just-released report is more optimistic than last fall's industry outlook.

Economists surveyed in February and March predicted "consistent growth in the real estate industry, bringing some key factors back to prerecession levels and others moderating to long-term averages," Anita Kramer, vice president, ULI Center for Capital Markets and Real Estate, said in the report. "Fundamentals beyond multi-family continue to improve with the retail sector now joining in.

"This overall outlook for real estate is supported by expected on-going improvements in the economy."

Total annual returns for commercial properties are forecast to average 9.4 percent this year – with retail and industrial buildings doing slightly better than the average.

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